

## 2008 All Manufacturers 20 Feet

**Vehicle Type** Boat Trailers  
**Manufacturer** All Manufacturers  
**Year** 2008  
**Model** 20 Feet  
**Length** 20'  
**Brakes Standard** No  
**Number of Axles** Single

	Suggested List	Used Trade-In	Average Retail	High Retail
<b>BASE PRICE</b>	N/A	\$660	\$785	\$940
<b>TOTAL PRICE</b>	N/A	\$660	\$785	\$940

### Vehicle Notes

#### Year Note:

Note: Add Sailboat Trailer Package for all Sailboat Trailers.

For Pontoon Boat Trailers deduct 10 percent from listed values.

For Galvanized Trailers add 10 percent to listed values.

For Non-Galvanized Steel Trailers used exclusively in salt water,

deduct 25 percent from listed value. For custom, Tournament Ski Boat

Trailers add 30 percent and do not add for any of the options below.

For Aluminum Trailers add 15 percent to listed values.

#### Salt Water Note:

Research indicates that boats exclusively used in salt water, which are not maintained and cleansed with fresh water, may depreciate more rapidly. This could influence the book value by 10% to 15%.

### Value Explanations

#### Suggested List

We have included manufacturer's suggested retail pricing (MSRP) to assist in the financing, insuring and appraising of vessels. The MSRP is the manufacturer's and/or distributor's highest suggested retail price in the U.S.A. when the unit was new. The MSRP is furnished by the manufacturer and/or distributor and are assumed to be correct. Unless indicated, the MSRP does not include destination charges, dealer set-up, state or local taxes, license tags or insurance.

#### Used Trade-In

(Low Book) This column reflects the average trade-in value of a clean used boat "ready for resale". This may also be considered the low book value.

#### Average Retail

An average retail valued boat should be in good condition with no visible damage or defects. This boat will show moderate wear and tear and will be in sound running condition. The buyer may need to invest in

## 2008 Tracker Marine 195(\*)

<b>Vehicle Type</b>	Power Boats
<b>Manufacturer</b>	Tracker Marine
<b>Year</b>	2008
<b>Series</b>	Tahoe Series
<b>Model</b>	195(*)
<b>Length</b>	20'
<b>Boat Type</b>	Outboard Boats
<b>Hull Material</b>	Fiberglass
<b>Beam</b>	8' 6"
<b>Engine</b>	1 - 115 HP - Gasoline
<b>Net Weight</b>	2400

	<b>Suggested List</b>	<b>Used Trade-In</b>	<b>Average Retail</b>	<b>High Retail</b>
<b>BASE PRICE</b>	\$22,295	\$10,000	\$13,120	\$15,130
<b>OPTIONS</b>				
Transom Live Well		\$50	\$75	\$85
Fish Finder - Max Depth 600'		\$105	\$135	\$145
<b>TOTAL PRICE</b>	\$22,295	\$10,155	\$13,330	\$15,360

### Vehicle Notes

**Model Note:**

(\*)Includes the value of the outboard motor.

**Salt Water Note:**

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### Value Explanations

**Suggested List**

We have included manufacturer's suggested retail pricing (MSRP) to assist in the financing, insuring and appraising of vessels. The MSRP is the manufacturer's and/or distributor's highest suggested retail price in the U.S.A. when the unit was new. The MSRP is furnished by the manufacturer and/or distributor and are assumed to be correct. Unless indicated, the MSRP does not include destination charges, dealer set-up, state or local taxes, license tags or insurance.

**Used Trade-In**

(Low Book) This column reflects the average trade-in value of a clean used boat "ready for resale". This may also be considered the low book value.

**Average Retail**